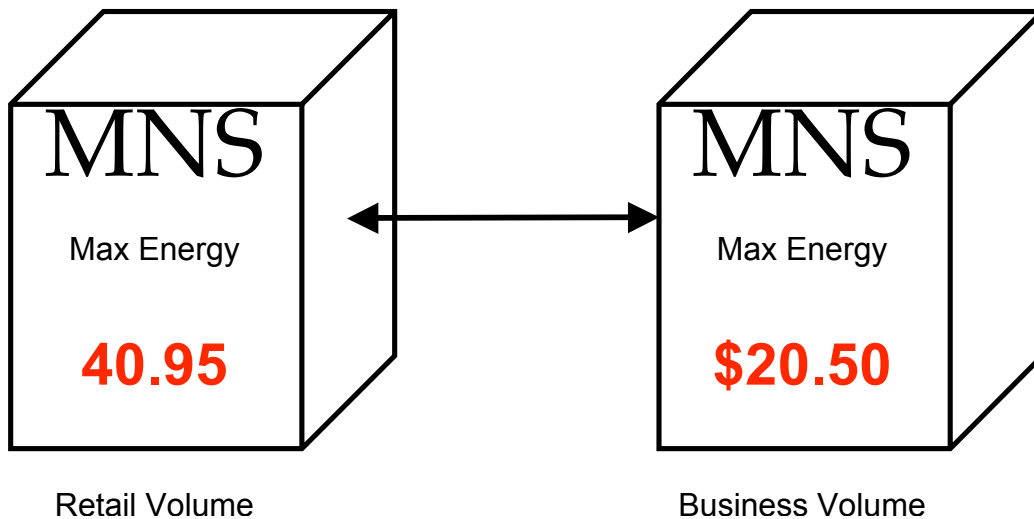




WHAT ARE OVERRIDES?



First, in order to calculate override, we must first calculate the business volume for each of the products. Typically, the business volume is 50% the retail value/volume.

In this example the business volume for Max Energy is **roughly** \$20.50. As a result, we multiply \$20.50 X .07 (override), which is equal to \$1.43.

$$\$20.50 \times 7\% = \$1.43$$

YOUR OVERRIDE PAYMENT IS

\$1.43